



Our client is one of the largest international technology leaders in the development and manufacturing of highly precise systems for production and process engineering in a variety of applications, such as the production of solar panels, processes for automotive components, aerospace, mechanical engineering, toolmaking, and many more. The systems, processes, and services represent cutting-edge technology and engineering excellence worldwide, connecting us with visionary technology of today and tomorrow. For a role as an interface between international sales & marketing, clients and development (R&D), we are looking for a candidate at the Swiss location.

Product Manager Cutting Edge Technology (a)

In this dynamic role, you will play a pivotal part in shaping and implementing global product & technical innovation strategies and sales initiatives, overseeing their execution, and ensuring comprehensive reporting and control mechanisms. Your responsibilities extend to actively supporting the budgetary procedures and capital expenditure CAPEX planning. A key aspect of your role involves collaborating closely with our Research and Development (R&D) department to identify innovation needs. By fostering strong partnerships, you will contribute to the continuous improvement of our products and services, aligning them with evolving market demands. Your proven track record will come to the fore as you guide the market introduction of new products, ensuring a seamless and successful integration into the global market. This encompasses a hands-on approach to the collection and analysis of market data and trends, allowing us to stay ahead in a rapidly changing business landscape. Additionally, you will take charge of providing sales training, empowering our teams with the knowledge and skills necessary for success. Your commitment to excellence extends beyond internal efforts, as you engage in customer visits alongside the local sales force, fostering strong client relationships and understanding their needs on a deeper level.

The ideal candidate for this position possesses advanced academic qualifications, holding a university degree in manufacturing technologies, material science or equal, with a specialized focus on metal cutting technology and/or PVD coating technologies. With a minimum of three years of hands-on experience, the candidate should have a proven track record in cutting tool applications, surface solutions, or product management within a relevant industry context. The role necessitates robust project management skills, showcasing the ability to oversee projects from initiation to successful completion. The candidate should be adept at coordinating various aspects of projects, ensuring efficiency and effectiveness throughout the entire project lifecycle. Proficiency in English is a prerequisite for this position, and additional language skills, particularly in German or French, would be advantageous. We are seeking an individual with a self-driven personality, characterized by a positive hands-on attitude towards challenges. Exceptional communication skills are a key attribute, as the candidate will engage with various stakeholders, both internally and externally, fostering collaboration and conveying complex concepts in a clear and concise manner. This position requires an individual who thrives in a dynamic and evolving work environment, bringing a proactive and solution-oriented approach to the team.

Please call us for further information or send us your application documents via email to bewerbung@but-executive.ch. We guarantee full confidentiality.

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